AP Psychology Vocab Sheet 13

1. Trial and Error
2. Heuristic
3. Algorithm
4. Nativist Perspective (Chmosky)
5. Drive reduction theory
6. Incentive theory
7. Arousal theory (optimal)
8. Yerkes Dodson Law (arousal)
9. Maslow’s hierarchy of needs
10. Hunger (what trigger? What cancels?)
11. Set point

AP Psychology Vocab Sheet 14

1. Social Motives
2. Overjustification Effect
3. Intrinsic Motivation
4. Extrinsic Motivation
5. Approach – Approach Conflict
6. Approach – Avoidance Conflict
7. Nature vs. Nurture
8. Baumrind Parenting Styles (NAME and define 3)
9. Erikson’s 8 stages of development (name them)
10. Personality
11. Nomothetical Methods

AP Psychology Vocab Sheet 15

1. Freud’s 5 stages of Development
2. Collective Unconscious (Jung)
3. Self Actualization
4. Unconditional Positive regard
5. Client centered therapy
6. Self Efficacy
7. Internal / External Locus of control
8. Freud’s 3 parts (MIND and Personality – that’s 6 parts total eh?)
9. Regression (defense mech)
10. Rationalization (defense mech)
11. Projection (defense mech)

AP Psychology Vocab Sheet 16

1. Displacement (defense mech)
2. Reaction formation (defense mech)
3. Sublimation (defense mech)
4. Generalized Adaptation Syndrome (Selye)
5. Type A personality
6. Type B personality
7. The critical period (Linneberg)
8. Teratogen
9. Reflexes (Rooting, Grasping, Plantar)
10. Inductive reasoning
11. Piaget’s theory of Development (4 stages)

AP Psychology Vocab Sheet 17

1. Cognitive development (Lev Vygotsky)
2. Zone of Proximal Development
3. Moral Development (Kohlberg)
4. Attachment (Mary Ainsworth)
5. Attachment (Harry Harlow)
6. Genes
7. Stimuli
8. Threshold
9. Just noticeable difference (JND)
10. Weber’s Law
11. Scotoma (blind spot)

AP Psychology Vocab Sheet 18

1. Sensory adaptation
2. Timbre
3. Human Ear (name parts, incl. basilar membrane)
4. Somatosensory cortex
5. Gate control theory (Pain)
6. Gustation (taste)
7. Olfaction (Smell)
8. Bottom – up Processing
9. Perceptual constancy
10. Consciousness (incl. brain wave name)
11. Circadian Rhythm